



Rich Napier
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Build Your Dream Home Now

Craftsmanship, quality and integrity distinguish Napier Signature Homes, an award-winning custom builder and remodeler

*From the 600s
with certain lots
or the 500s
on your land*




Award-Winning, Ready-to-Build “Provence”

Napier Signature Homes can build this European-Style custom home on one of its existing oversized lots in: Founders Bridge, Tarrington or Riverdowns (Queensgate section) starting in the 600s (with lot) or the 500s (on your land). This sample home features:

- 5 bedrooms with 3.5 baths
- 4,250 square feet with a 2- or 3-car garage
- 10-foot ceilings on the first floor with 9-foot ceilings on the second
- HardiePlank® and stone exterior
- Optional morning room off the kitchen
- Optional third floor finished with bath
- Optional basement (depending on the lot)
- Alternate elevations and styles available including craftsman and contemporary designs

Visit us online at www.NapierSignatureHomes.com to see our work and review detailed information about our lots for sale. Just visit “Our Homes” and then “Select Your Lot.”

For updates, follow us on 

www.twitter.com/napier_homes

Building a dream home or tackling a major renovation can seem overwhelming. Since starting Napier Signature Homes in 1989, founder Rich Napier has worked one-on-one with clients to ensure a smooth and stress-free experience.

Q: Tell us about your company.

My father, Oscar, started Napier Realtors ERA in 1958. I joined him in 1974 and later served as the firm’s president. Today, I run a custom home design and build company that also does remodeling. Over the years, we’ve built a few hundred homes each with their own uniqueness, including the 2006 Richmond Symphony Designer House in Founders Bridge and other award winners.

Q: How do you work with clients?

I’m personally involved with every project from the first meeting to the final punch list. We stand behind our work and treat our clients like we would like to be treated. We help clients blend value, design and quality. Plus, every client has my cell number.

Q: Why is now a great time to buy a home?

In an environment where mortgage rates are increasing, we have some incredibly low financing available on

our existing lots: 3.99 percent fixed for 30 years. Certain terms and conditions apply, but this is a significant value that can save thousands. In addition, there are values on material and labor in some areas that can make a dream home even more economical.

Q: What sets Napier Signature Homes apart?

Craftsmanship and quality ... that’s what our clients tell us. Our work stands out with creative designs and attention to detail that you don’t see in production homes. I like for people to see our work for themselves.

Q: What about renovations?

Lately, we’ve been handling renovation projects for some of our past and new clients for kitchen and bath remodels, screen porches, garages and attic expansions. It’s all about designing and building a custom space that you’ll truly love.

“... we have some incredibly low financing available on our existing lots: 3.99 percent fixed for 30 years.”

